



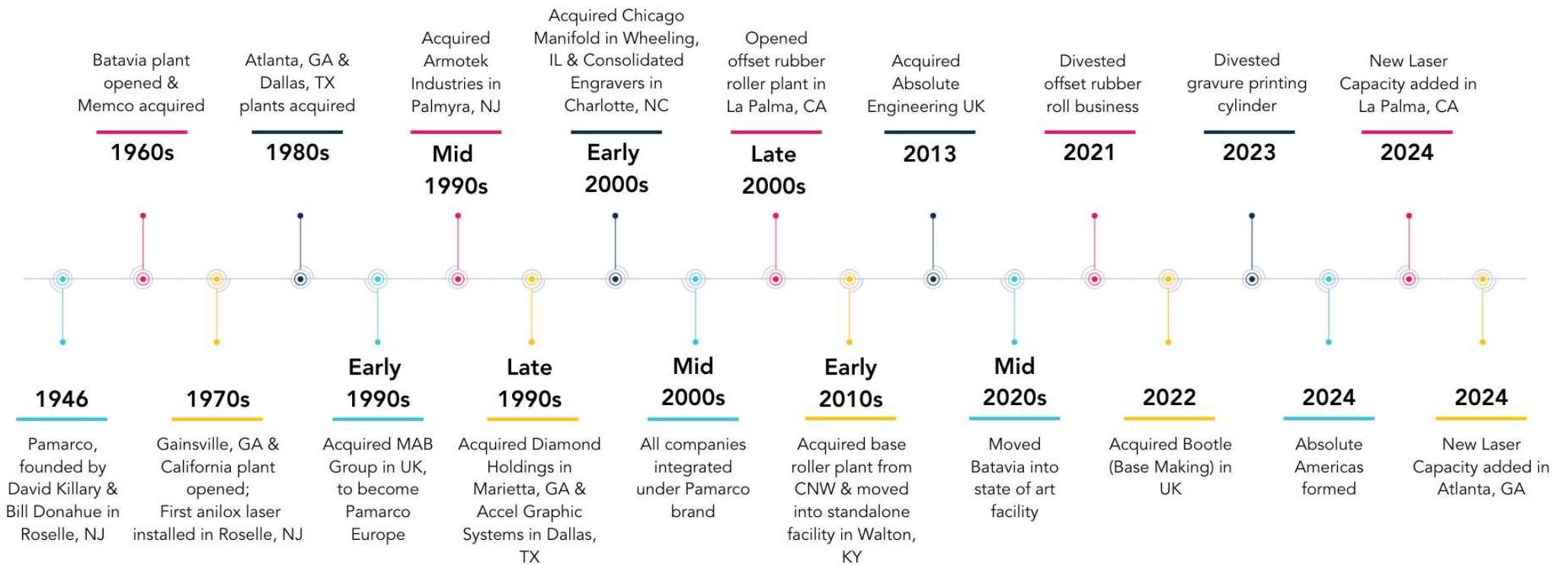
Why Pamarco



Who we are

Our Story... 80 Years of Mastery

pamarco history timeline



The Team...

“A perfect interaction is when our customers feel that the next step was anticipated.”



Steven Mortimer
Managing Director



Lesley Worrall
Customer Service Manager



Stuart Beeson
Sales Director



Mark Hardy
Operations Director



Shelley Brocklehurst
CSR



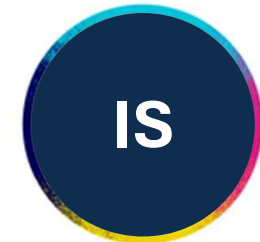
David Stead
Technical Sales Manager



Jason Gould
Technical Sales Manager



Sandra Rathbone
Solutions Manager



Ian Smith

Why customers choose us after 80 years...

Focus on building relationships instead of just adding clients to our portfolio.

Nothing less than full transparency in all aspects of our business - before during and after the sale.

Everything we do, we do with care, not only for our customers but our employees as well.

Delivering a world-class product/service that delivers a superior value to our customers.

Who we are today and where we are going tomorrow

www.pamarco.com



Our Global Reach...

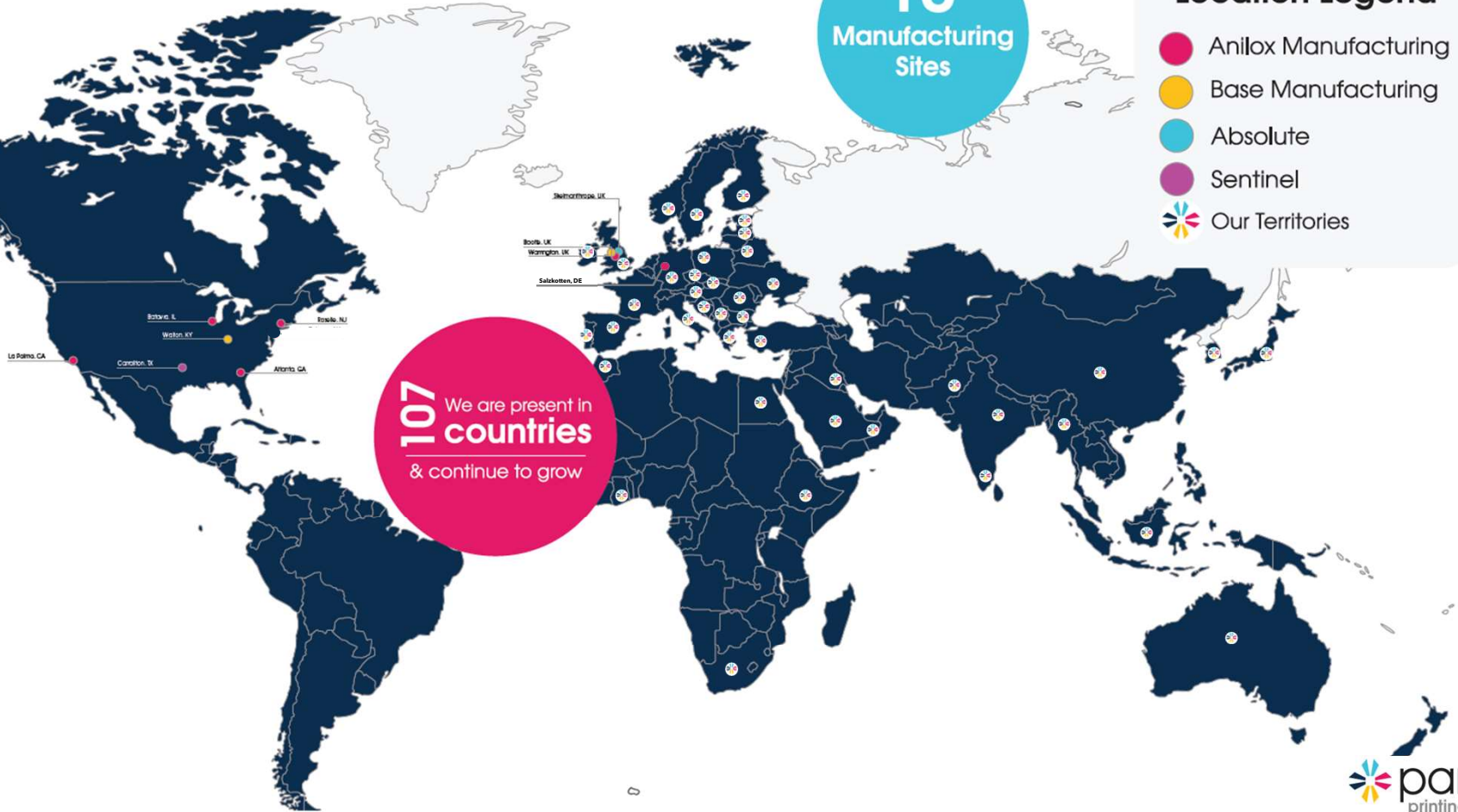
230
Employees

10
Manufacturing
Sites

Location Legend

- Anilox Manufacturing
- Base Manufacturing
- Absolute
- Sentinel
- Our Territories

107
We are present in
countries
& continue to grow



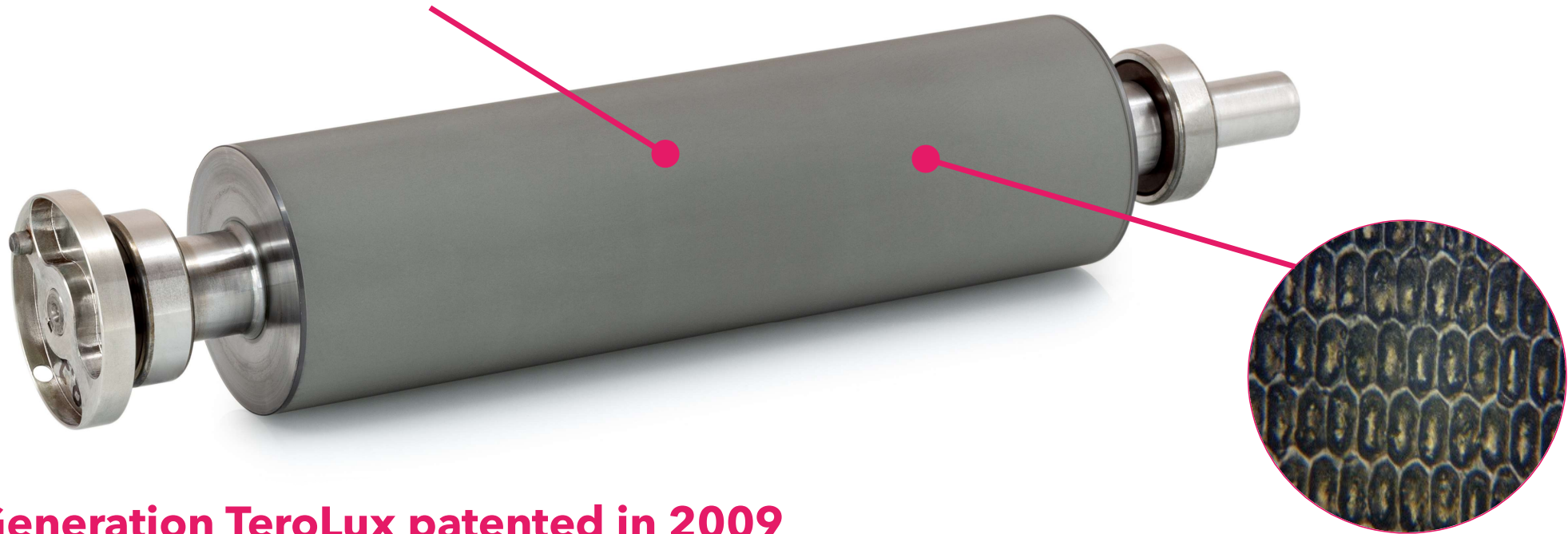


Our product

Pioneers of the anilox

1st Generation Mechanical anilox patented by us in 1940's by Pamarco

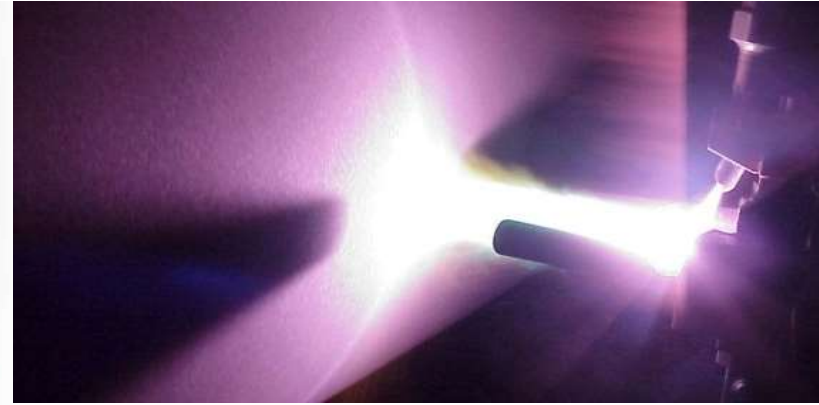
2nd Generation laser engraved anilox patented by us in 1970's by Pamarco



3rd Generation TeroLux patented in 2009

The Latest Technology

"At Pamarco, we don't just manufacture anilox rollers; we redefine expectations."



Our Commitment to Sustainability...

"It's easy to say you're sustainable, but at Pamarco, we've taken it a step further."



www.pamarco.com

Make a Difference to Climate Change

WE ARE A CARBON NEUTRAL BUSINESS



We have calculated and offset our total emissions

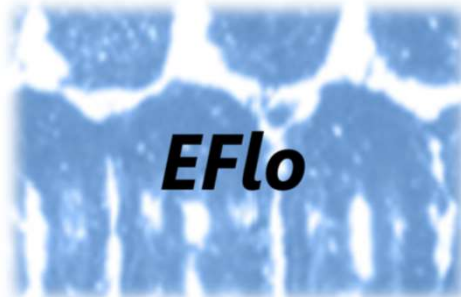


#carbonneutralbritain
@carbonneutralbritain
carbonneutralbritain.org



What Pamarco anilox should I use, & when.

Engravings

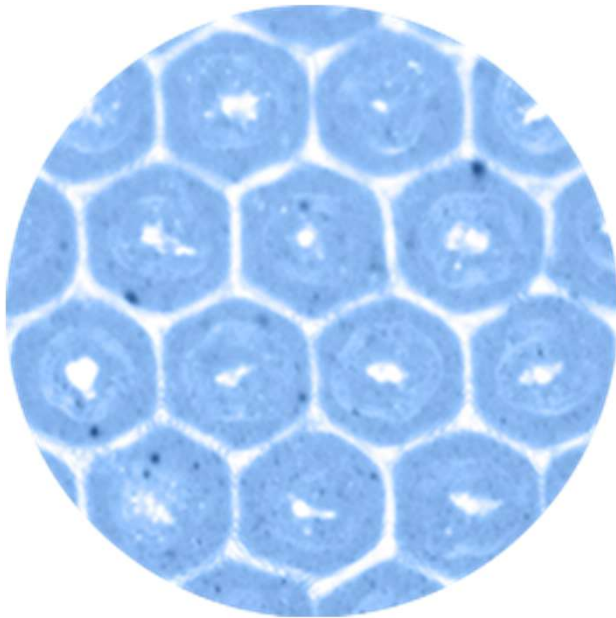


We have engravings to suit any application, here are just a few.

We understand the challenges you face and our development approach proves it.

Using next generation Lasers and cutting edge software, with Multiple sites, for dynamic manufacture.

ThermaFlo



www.pamarco.com

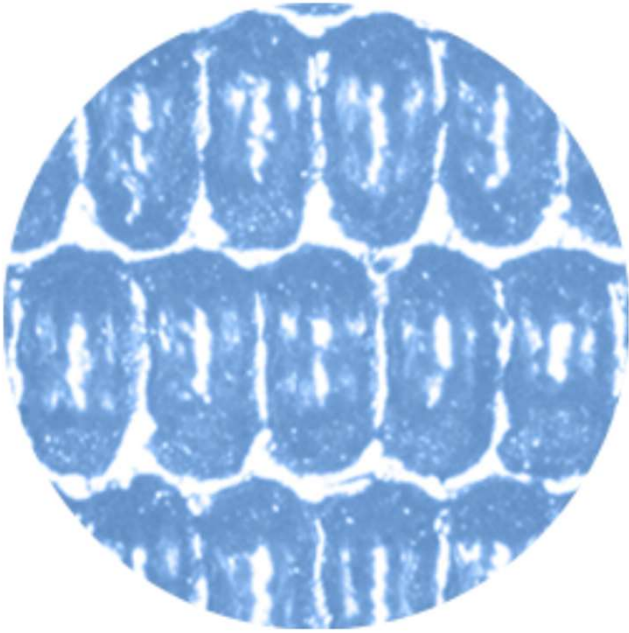
When to use ?

"Therma Flo is a high-performance 60° engraving. It provides cleaner and sharper highlights, consistent ink transfer, and extended high-definition colour gamut. With smooth cell walls and bottom to help improve ink transfer over the competition.

Customers: *Corrugated, Flexible Packaging & UV Tag & Label.*

- High-performance 60°
- Cleaner and sharper highlights
- Consistent ink transfer
- Extended colour gamut
- Smooth cell walls and bottoms Improved doctor blade metering
- Reducing scoring

Eflo



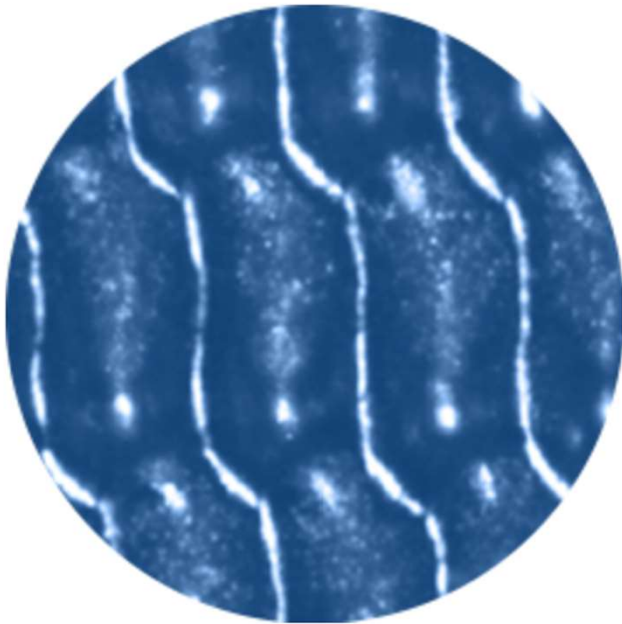
When to use ?

"Pamarco's proprietary E Flo cell, with its unique flat bottomed cell. This hybrid engraving is designed to work with graphics and solid designs & coatings, at true all rounder".

Customers: Corrugated, Flexible Packaging & Coatings.

- Elongated 75°.
- Outstanding solid ink and coating coverage.
- Excellent for corrugated boards.
- Superior densities and contrasts at higher line screens.
- Designed for HD plate technologies.
- Ideal for printing combination plates/graphics.

Eflo XF



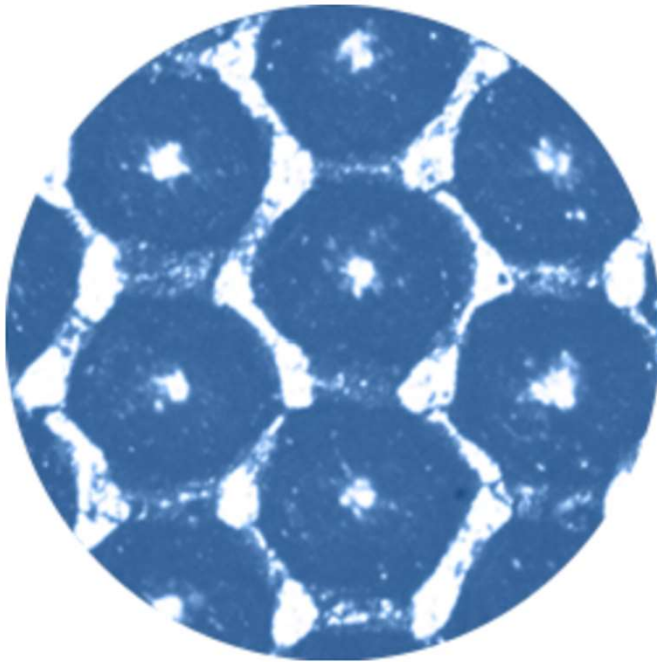
When to use ?

“Building on the Eflo platform, the XF (eXtra Flo) is semi channelled, designed to give maximum release characteristic for porous substates to give best possible ink transfer, also white applications in solvent and UV”.

Customers: *Corrugated, UV Tag & Label Flexible Packaging & Coatings”.*

- EFLO XF, Elongated 75°.
- SEMI channelled cell.
- Stops turbulence.
- Good on porous substrates.
- Good for corrugated board.
- Works well for white ink applications.

Ezflo



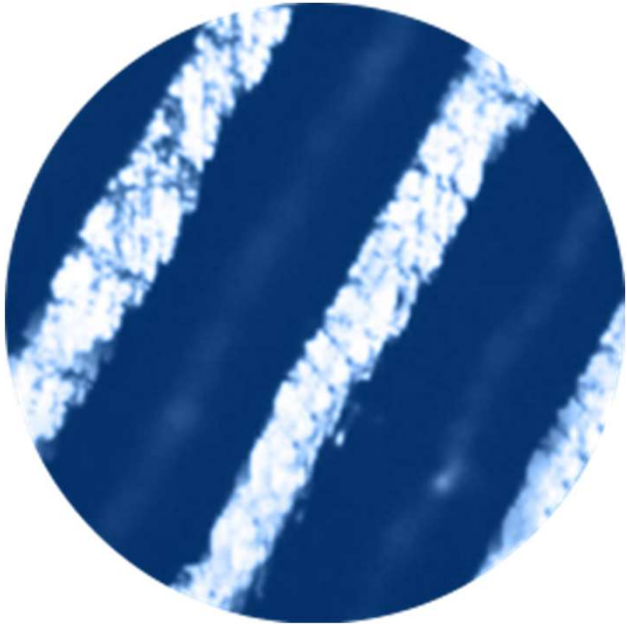
When to use ?

“With a 30° semi channel, this engraving is designed for the UV ink market. Giving super high opacity whites, allowing large particles to release from the cell. Stopping Hydraulic pressure building in the cell and removes ink spitting”.

Customers: UV Tag & Label.

- Channelled 30°.
- High solids inks Whites & Coatings.
- Improved blade support
- UV.
- Coatings and silicone.
- Removes ink spitting.

Tri Helical



When to use ?

"This "V" shaped engraving is designed to be used for heavy ink, coatings and glue applications".

Customers: *Corrugated, Battery, Adhesives & Coatings.*

- TH's offer highest transfer characteristics.
- High solid large particles applications.
- Works well for coatings on corrugated board.
- Effective on tactile applications on flexo packaging.



What separates us from the competition.

1. Quality of Engraving

- Pamarco employs **state-of-the-art laser engraving technology**, ensuring precise cell geometries and consistent ink transfer.
- Our proprietary **EFlo engraving pattern** optimises ink release and minimises mottling, outperforming traditional hexagonal cell structures.

2. Durability

- Pamarco uses **premium ceramic coatings** with higher wear resistance, extending roller life and reducing maintenance costs.
- Rigorous in-house testing ensures rollers can withstand the most demanding flexographic and gravure applications.

3. Wide Range of Solutions

- With a portfolio that includes **customised engravings** for specific printing applications, Pamarco offers unmatched versatility, catering to both high-opacity and high-detail requirements.

4. Innovative Cleaning Solutions

- Pamarco supports its anilox products with a full line of **cleaning solutions**, including plates, surfactants, and services to ensure optimal performance over time. This holistic approach is unmatched by competitors who typically focus solely on the roller.

5. Customer Support

- Pamarco provides **comprehensive audits, technical advice, and refurbishment services**. This hands-on customer support ensures that clients maximise ROI on their rollers.
- We focus on building partnerships with our customers, offering tailored solutions rather than one-size-fits-all products.

6. Focus on Sustainability

- Pamarco emphasises sustainability through **reduced ink and solvent waste**, achieved by superior ink metering and transfer efficiency.
- The refurbishment programme reduces waste and contributes to a circular economy, something competitors do not always prioritise.

7. Proven Track Record

•Pamarco's decades of expertise and innovation in anilox manufacturing make it a trusted choice for leading flexible packaging and corrugated printing companies globally.



Togetherness

Sustainability

Integrity

Quality

Passion



www.pamarco.com

 **pamarco**
printing better together



Thank You